Unlocking the **Economic Potential** of the **Tourism Industry** Post-COVID-19

ADB ASIAN THINK TANK 2021 DEVELOPMENT FORUM ADB İnstitute

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TOURISM ...a powerful development engine







FOREX EARNINGS

EXPORT DIVERSIFICATION FOR RELATIVE LOW INVESTMENT

HIGH EMPLOYER

HIGH FEMALE PARTICIPATION

INCOME GENERATING OPPORTUNITIES

RELATIVELY LOW SKILLED ENTRY

URBAN & RURAL

GOOD GOVERNANCE TOOL

SUPPLY CHAIN BENEFITS

INITIATE INFRASTRUCTURE DEVELOPMENT

DRIVES INNOVATION



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TOURISM ...facing challenges





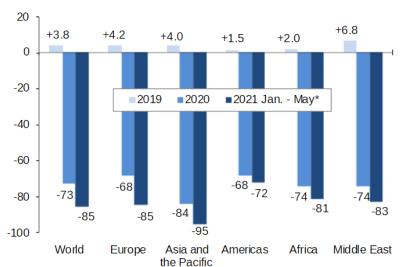






International Tourist Arrivals

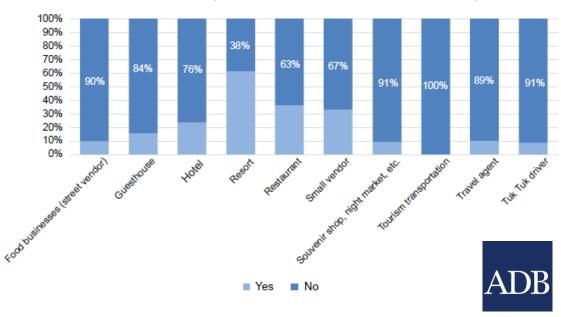
(% change)



	Change (%)		_	USD		
	Local currencies, constant prices				(billion)	
-	18/17	19/18	20/19	2019	2020*	
Asia and the Pacif	ic 8.5	1.0	-70.2	441.3	132.5	
North-East Asia	11.5	-3.6	-74.3	187.2	48.9	
South-East Asia	5.5	3.8	-78.1	146.9	32.0	
Oceania	6.8	5.6	-45.9	61.6	33.3	
South Asia	7.7	6.2	-60.4	45.6	18.2	

International Tourism Receipts

Have you changed your business model as a result of the COV19 crisis? (Asia Foundation/ Cambodia 2021)



Source: UNWTO * Provisional data (% change over 2019)

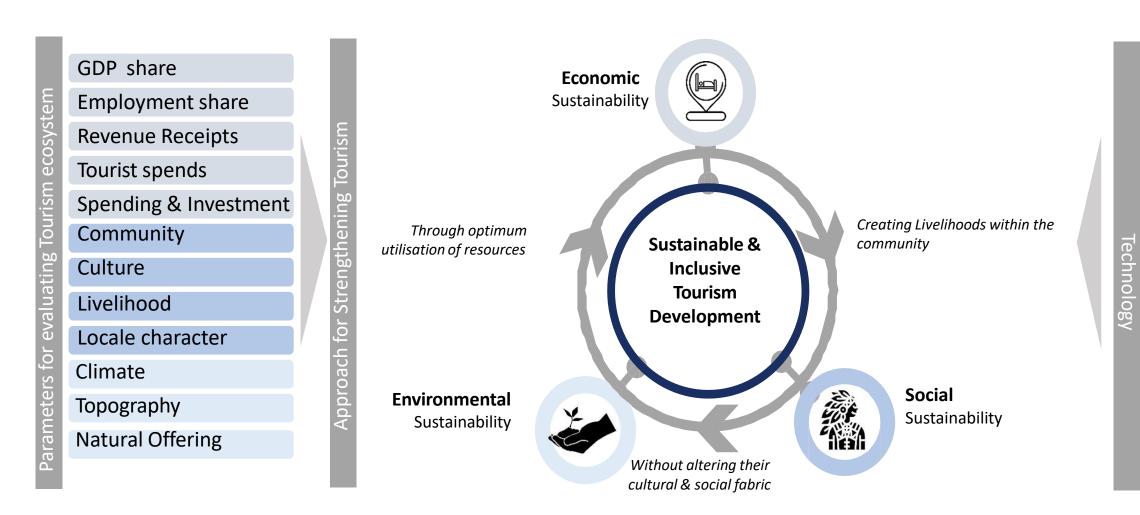
Tourism...

destroys what it's looking for

..... by finding it



SUSTAINABLE TOURISM | Value Framework



Technology as driver of the synergy between the Economic, Social & Environment pillars (Digital First Users)

Definition:

"If we take full account of current and future economic, social and environmental impacts, addressing the needs of visitors, the industry, the environment and host communities" -UNWTO



ECONOMIC SUSTAINABILITY

Service Level



- Segment tourist visitorship by source market-geography, age, purpose, income
- ► Targeted growth/ competitiveness strategies for each segment
- ► Align arrivals to carrying capacity Increase / Decrease / Maintain constant
- ► Spread over seasons (peak / off-peak)













Duration In days

SIGHT SEEING



- ► Enhance offerings especially evening and morning experiences to induce additional day/s of stay
- ► Align arrival, departure and last mile connectivity options
- Create bouquet of curated offerings for all segments & Develop adjunct destinations

Expenditure per capita per day

- Add-On-Experience
- Embellishments
- Products
- Tourism Infra
- Offering
- ► Enhance value in existing offerings
- ► Curate premium and exclusive offerings
- Build products possible even in unfavourable weather

Tourist Spend

Direct Tourist Spends further create secondary and tertiary ripple effects to enhance the overall contribution to GDP



ECONOMIC SUSTAINABILITY (2)

Public Level / Investments

Investments in basic public infrastructure

- Benefiting local population and tourists
- Pricing models that leverage 'higher propensity to pay' amongst tourists
- Making the case for higher public investment
- Integrated approach to destination level facilities

Tourist experience infrastructure

- Opportunities for PPP
- Operation and Maintenance through private sector (concession)
- Environmentally sensitive 'investments'

Promotion & Branding

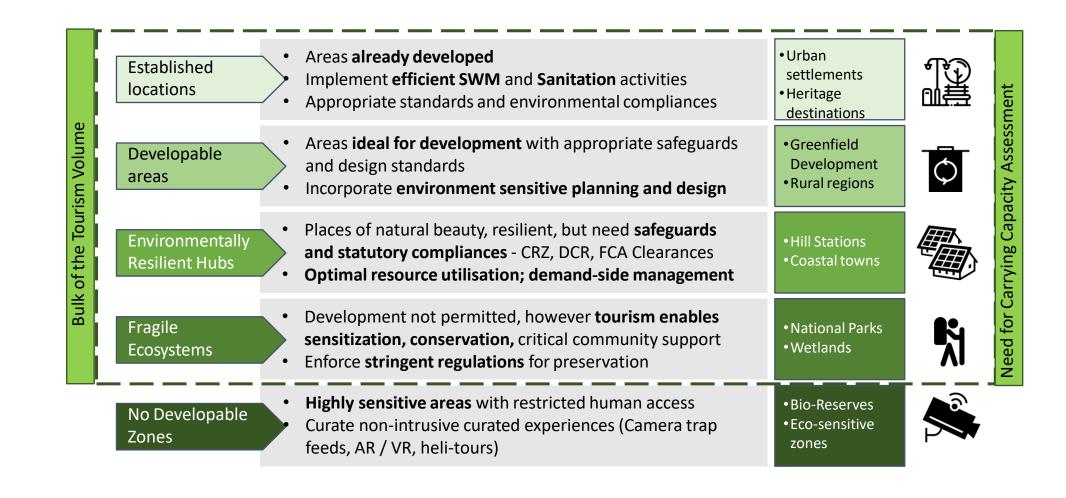
- Enabling innovation
- Incentivising private operator





ENVIRONMENTAL SUSTAINABILITY

Graded Environment Sensitivity and Appropriate Strategies





ENVIRONMENTAL SUSTAINABILITY (2)

Carrying Capacity / Limits of Acceptable Change

Assessing

Thresholds in adverse situations

- Occurrence of Water Shortages
- Duration of Traffic Congestions
- Maximum load on electricity
- Inability to process waste collection
- 100% occupancy at accommodation



Limiting

Tools to regulate tourism

- Regulated dynamic pricing, monitoring footfalls
- Limit free passage
- Compliance to environmental certifications
- Development Control Regulation
- Limiting connecting transport capacity



Managing

Optimising capacity utilisation

- Weather resilient tourism curating experiences in adverse weather
- Overcome the seasonality in arrivals
- Stretching the tourist season
- Revamp the official tourism calendar
- Pricing driven Demand Side Management





SOCIAL SUSTAINABILITY

ECONOMIC BENEFITS THROUGH LIVELIHOOD CREATION



Creating Employment avenues

- Imparting hospitality skillsets
- Language training
- Reserving jobs for ethnic/ local community members



Improved Customer Base

- Good demand for local produce, Fair Trade
- Increased visibility through Online presence



Community Based Planning

- · Proactive role in planning
- Community organisations engaged through lifecycle of project implementation

CELEBRATING THE COMMUNITY AND THEIR WAY OF LIVING



Enjoy their livelihood

- Appreciate local traditions and practices
- Fishing, weaving, Coir making, farming, etc – not just 'see', but 'do'



Learn from artists and experts

- Engage and learn in art workshops
- Learn local cuisines
- Document and promote the local essence



Spend time with community

- Prefer traditional homestays
- Partake in daily routines
- Relish the local culture and customs



SUSTAINABLE TOURISM | Different Expectations

- Employment
- Forex/Tax Base
- Efficient Service
 Delivery
- Economic linkages
- Biodiversity
- Land-use

PUBLIC SECTOR

Cost Limitation

VISITOR

Quality Experience Unique Value for Money

- Clean Destinations
- Friendly Host
- Meaningful visit
- Local connections
- Positive contribution
-

SUSTAINABLE TOURISM SYSTEM

- Licensing
- Enterprise Standard
- Marketing/Communication
- (NE) Investments
- "Own-market operator"
-

PRIVATE SECTOR

Conducive Operating Environment Profit

HOST

Jobs/ IGO
Positive livelihood
Impact

- Skills
- Labor Conditions
- Visitor Management
- Inclusion
- Benefit Distribution
-

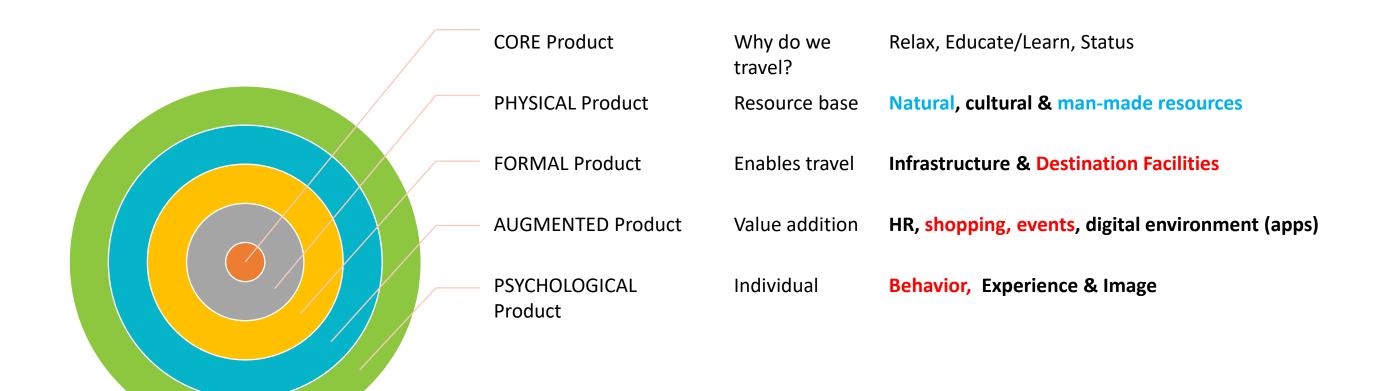
POLICY & REGULATION

- Visa
- COV19 protocol

REGIONAL LINKAGES & COOPERATION



SUSTAINABLE TOURISM | Across Product Levels

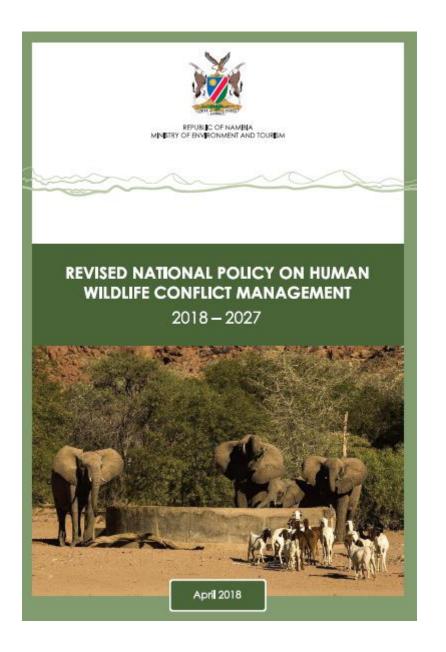




GOOD EXAMPLES Policy



International and Slow Food, PALAU aims to mitigate its tourism-based carbon footprint and establish the island country as the world's first official carbon-neutral tourism destination by focusing on specific approaches to sustainable tourism, such as promoting local food production and developing a transparent carbon management plan.





GOOD EXAMPLES | Regulations

SUSTAINABILITY MADE IN SWITZERLAND

As part of our Swisstainable programme, sustainable service providers will be awarded an emblem and thus act as role models.

The Swisstainable emblem visibly communicates a commitment to sustainability in our industry in a succinct manner. It is designed in such a way that it can be easily integrated into the communication of all service providers.



EBRD is developing a "how to" guide with evaluation criteria and metrics of impact indicators to ensure that the Sustainable Blue Economy Finance Principles can be used practically on analysis of investments, activities and projects that focus on tourism in coastal and marine areas of EBRD banking colleagues and their clients. Banks, insurers, and investors can play a leading role during the COVID-19 pandemic recovery in helping the tourism sector transition to a sustainable blue economy that foments productivity, health and prosperity.









GOOD EXAMPLES | Operations



ACCOR WILL ELIMINATE ALL GUEST-RELATED SINGLE-USE PLASTIC ITEMS IN ALL HOTELS BY END 2022, AS PER THE FOLLOWING TIMEFRAME:

BY END 2019	BY END 2020	BY END 2022
Complete the elimination of all plastic straws, stirrers and cotton buds	Eliminate all individual plastic toiletry amenities and plastic cups	Eliminate all remaining single-use plastic items in guest rooms, meeting areas, restaurants and leisure activity areas

Intrepid is committed not just to treading lightly, but to making a real difference – by investing in local communities, human rights initiatives, wildlife conservation projects and the environment. We're all about operating in a responsible manner and incorporating principles of sustainable tourism and development into the way we provide our travellers with real life experiences. These values are more than just words; they're ingrained in the culture and daily operations of every Intrepid office and trip.







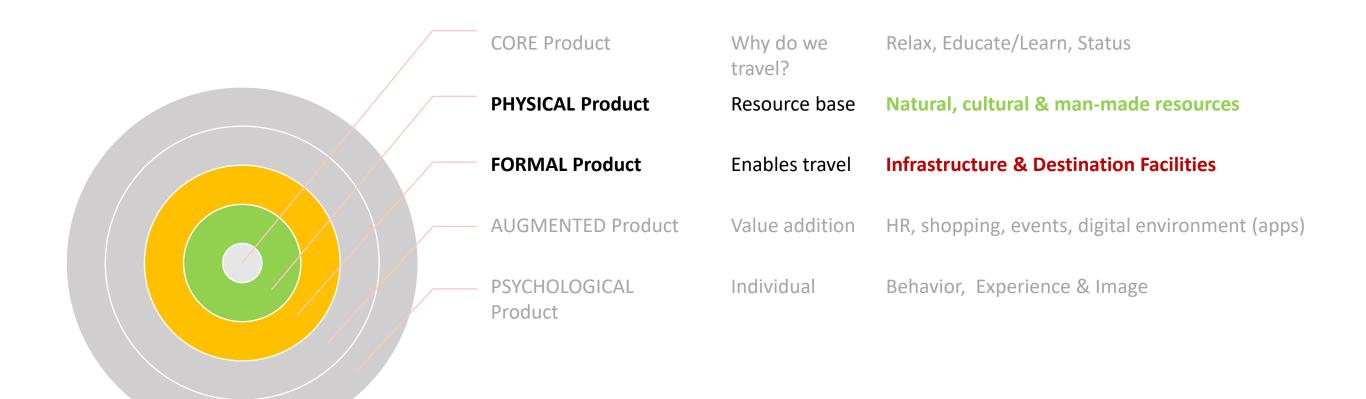






SUSTAINABLE TOURISM | Growth/Profit vs Environment

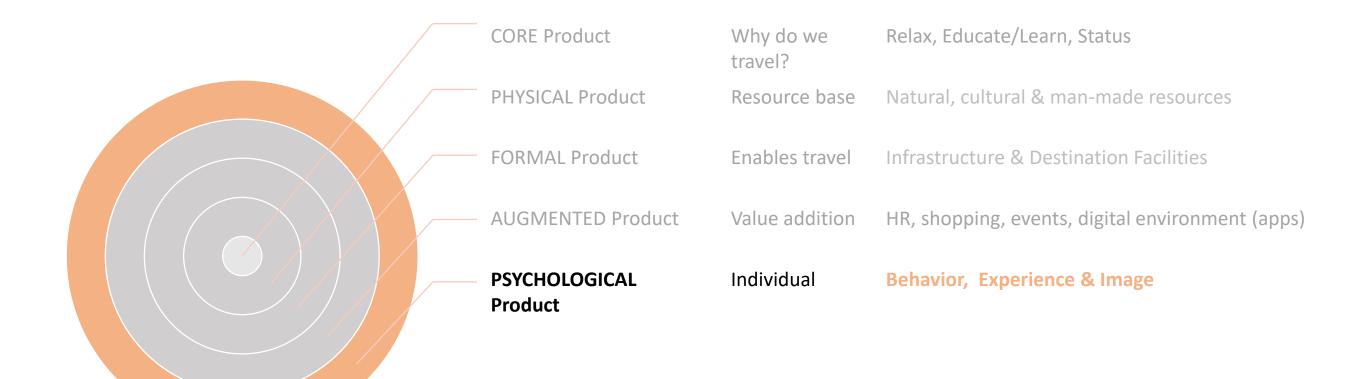
How to address the issue of balancing growth/ profit with environment?





SUSTAINABLE TOURISM | Growth/Profit vs Environment

How to address the issue of balancing growth/ profit with environment?





CONSIDERATIONS | Post COV19 Recovery

- 1. Broad scope of market linkages to be developed to remain competitive & resilient by establishing the right product offer to meet demand in various source countries (including the domestic market).
- 2. Improve spatial dimensions of tourism and its impacts on land use dynamics. Proper planning enables a better spatial distribution of tourism activities, promoting the use of untapped resources, ensure sustainability and improving local participation in, and benefits from, decision-making processes related to sustainable tourism strategies.
- 3. Tourism enterprises should provide safe, satisfying, and fulfilling experiences and services of value.
- **4. Effective coordination** in support of the multi-disciplinary nature of tourism.
- **5.** Research and production of skills, knowledge and ideas and to create tools that enable innovation and spread improvements and benefits. To remain competitive and control the market position, it is necessary to have updated information and have expertise that can be applied by various stakeholders in implementing strategies.

A country's differences in focus and scope of these objectives depend on the political system, the level of overall economic development, and the level of tourism development of the destination and more recently the recovery efforts post-COV19.

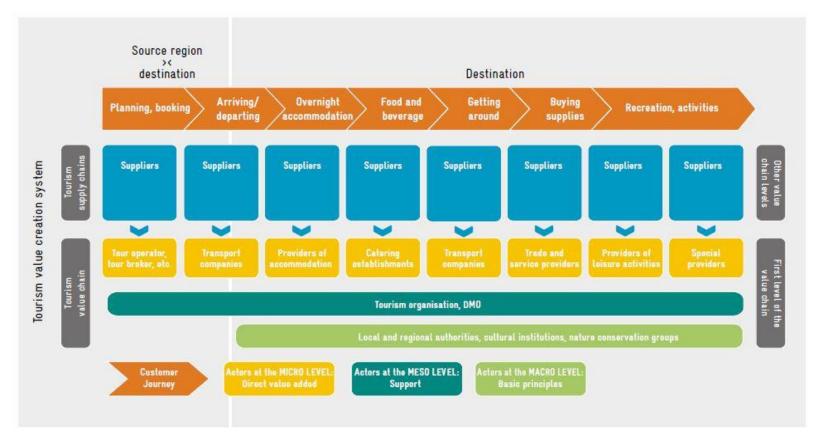


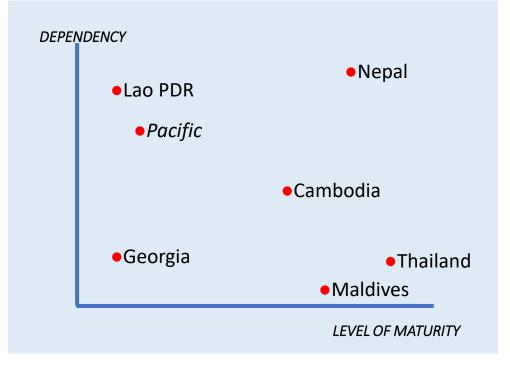
HOW Understand what you Control

Effective tourism management starts with recognizing the position of the Destination in the GTVC in order to optimize tourism value while

- Aspire to tourism sustainability
- Establishing a competitive edge
- Spreading the benefits of tourism

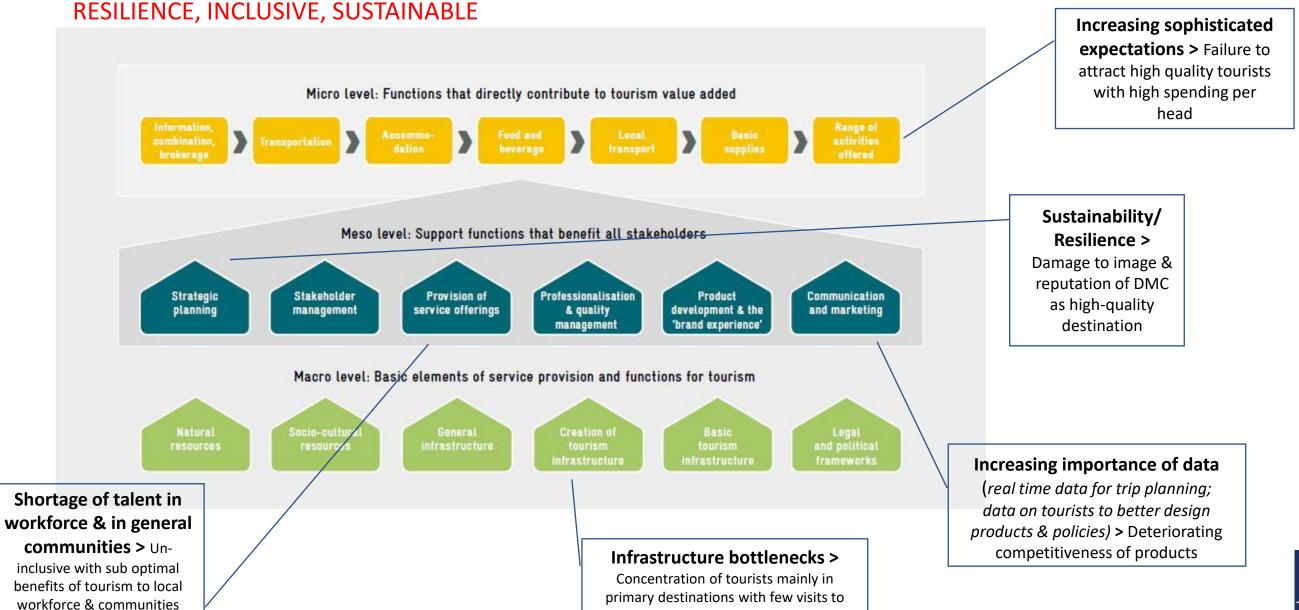
- Improving tourism yield
- Building a strong and vibrant brand identity







SUSTAINABLE TOURISM | Entry Points



other areas reducing inclusiveness



Sustainability



Lower costs
Mitigate risk
Maintain business continuity
Appeal to Millennials and Gen Z
Better reputation
Better customer experience
Reduce waste
Reduce wastage
Reduce carbon emission







THANK YOU